shipCOMPLIANT DIRECT

Sign up for your FREE MarketPlace account
shipcompliant.com/marketplace
(888) 449-5285

MARKETPLACE

A fast and easy way to reach more consumers through Online Wine Marketers

Wine Producers
Importers

ShipCompliant MarketPlace gives wineries and importers a **fully integrated system** to sell products compliantly through Online Wine Marketers.

- Designed to meet the California ABC's specific guidelines
- Supplier maintains control of product placement, order acceptance, and financial disbursement
- Seamless, real-time compliance checks and sales tax calculations on all orders
- Access to a network of certified Online Wine Marketers

MarketPlace is built by the industry's compliance and technology experts at ShipCompliant. Not only does MarketPlace technology seamlessly integrate with your current order and fulfillment workflows, but you can also be sure MarketPlace operates with the same level of integrity as the ShipCompliant compliance software that 60% of the wine shipping market has put their trust in.

Increase Brand Awareness & Acquire New Customers

Online Wine Marketers can place your products in front of a large wine-purchasing audience of prospective consumers. ShipCompliant MarketPlace helps you protect your license and maintain brand integrity when working with a third party by ensuring you have ultimate control over all aspects of the transaction, including:

- Product placement and pricing
- Order acceptance and fulfillment
- Payment disbursement and invoicing

Wineries and Retailers

MarketPlace

Use the MarketPlace
To seamlessly connect with multiple Online Wine Marketers.

| Online Marketplaces | Flash Sales Websites | Third Party Wine Clubs | Collective Tasting Rooms |

Once you launch your online wine sale, use MarketPlace to track inventory, orders and sales results.

GET STARTED

1 Call 888.449.5285 to activate your FREE MarketPlace account.

2 Upload product(s) that you would like to sell.

3 Share your available products with one or more Marketers.

4 Launch your online sale!

> *"ShipCompliant tied together our fulfillment company and our Amazon Seller Central account so that people can purchase wine from us via the world's largest online retailer and our winery's employees never need to see or touch the order! There's a lot going on behind the scenes to make that magic happen."*
>
> - Addison Rex, **Deerfield Ranch Winery**

WHOLESALE DISTRIBUTION
Enabling brands to grow without limits

Wineries
Distilleries
Breweries
Importers

ShipCompliant provides wine, beer and spirits suppliers with a compliance ERP software to eliminate barriers with federal and state distribution laws and to give your entire organization **visibility into the status of every product in your portfolio**.

ShipCompliant's award-winning Wholesale Compliance Platform™ automates complex functions such as label registrations, price postings, COLA management, paperless compliance management and state gallonage reporting.

What's included?
- State rules tracking
- Distributor & territory management
- Complete distributor reports, ready for submission
- Automated product registration packets
- Vintage, ABV and bottle size revision alerts
- Automated price posting
- Solicitor license management
- TTB COLA integration and management tools

From concept to market in less time

TTB **COLA application** - Apply and track directly through ShipCompliant with TTB's only integration. Advanced verification tools help ensure your application will be accepted.

Pre-populated product registrations - Quickly create multiple registrations for every available state.

$ **Create price postings** - Specify prices for your entire product inventory across multiple F.O.B. points.

2 days **Manage product roll-out** - Track state compliance and confidently predict in-market dates.

$ **Automated state gallonage reporting** - Pre-populated and ready to send or submit with online filing tools.

What does this mean for you?
- Confidently move products to market in record time
- Eliminate inefficiencies that slow your organization down
- Interact with state agencies more effectively
- Gain transparency about product status throughout your organization

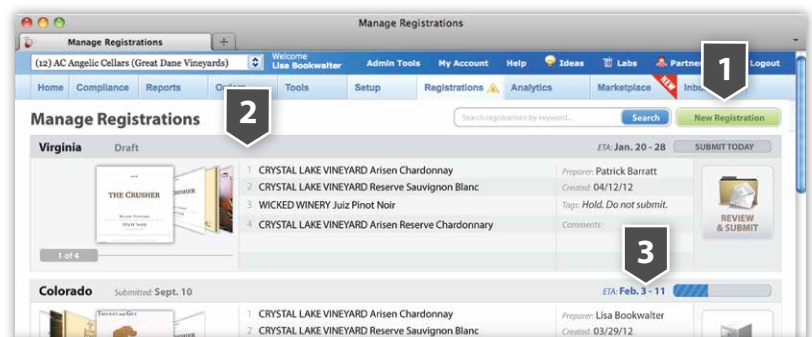**Call Jamie at (303) 996-2350 to learn more!**

> *"We didn't know that we needed a tool like ShipCompliant Wholesale until we started using it. We are now more efficient than ever with our product registrations, COLAs and licensing. We couldn't live without it."*
>
> - Kelly, **Pernod Ricard USA**

······· SOFTWARE SNAPSHOT ·······

Easily create, organize and manage product registrations

1 **Create a registration in under a minute!**
Intuitive software to create ready-to-mail registrations.

2 **Crystal clear visibility into all registrations**
Track all registrations on the same screen.

3 **Know when to expect approval with our ETA**
Approval estimates, based off real-time industry data, help you plan a product launch or help to recognize potential delays.

(888) 449-5285
www.shipcompliant.com/wholesale

DIRECT SHIPPING
Compliance Made Easy

Wine Producers
Wine Retailers

ShipCompliant Direct is a powerful web-based software platform that helps wineries and wine retailers operate compliantly in the highly-regulated direct shipping environment.

Use ShipCompliant to:

- Automate state sales and excise tax reporting
- Ensure compliance with over 7,000 rules and easily manage compliance requirements
- One seamless order workflow from your POS system through fulfillment
- Receive helpful alerts when action is required

Working with ShipCompliant is like having your own personal compliance consultant available 24-7 with the click of a button.

" I work less on compliance issues than ever before. It used to take me 5 days per month and now it takes me less than a day."

Jerry Walters, **Robert Sinskey Vineyards**

From order request to end-of-year reporting

Seamless Technology Integrations
- Aggregate multiple order sources
- Point-of-sale compliance checks
- Accurate sales tax collection
- Integrated POS/eCommerce partners

Accurate Compliance Checks
- Checks against 7,000+ rules
- Age verification
- Suggestions to resolve non-compliant orders

Shipping Preparation
- Address validation
- Temperature forecasting
- Recheck compliance with order modifications

Fulfillment Management
- Sync tracking numbers, order status & inventory
- 38 integrated partners

Automated State Reporting
- Print pre-populated shipping, sales and excise tax reports - just review, print and submit

Industry leading technology

ShipCompliant works with the industry's most recognized software providers and fulfillment companies to provide fully integrated solutions for your business.

We understand that you invest heavily every time you bring in a new software provider to your order workflow. Our rigorous certification program helps you select compatible providers to move forward with confidence. Compatible partners dramatically reduce your workload by routinely syncing data, automatically performing compliance tasks, and providing compatible export formats.

Ask about all of our certified partners
eComm • POS • Fulfillment • Shipping

Pricing to match your business

We earn your business every month with no long-term contracts.

- Flat monthly fees based on shipping volume
- Starting at $150/month
- FREE training & unlimited support

GET STARTED

Schedule a **FREE 30-minute online demo** with a ShipCompliant representative for a live tour of our system.

➦ *www.shipcompliant.com/demo*
✉ *mackenzie@shipcompliant.com*